



COMPANY PROFILE

OBJECTIVE

OTS Enterprises is an Independent Manufacturers Representative Firm specializing in the promotion and qualification of electronic components. Utilizing 14 years of industry experience, OTS Enterprises is able to utilize established contacts in the qualification process of new product required in mid - high volume manufacturing.

HISTORY/EXPERIENCE

Established 2008

Orlando A. Tadeo, Owner

Senior Sales Manager, ASJ Components Inc. Dec-97 to June 08

Solely responsible for all USA sales

- New business development

- Conduct customer visits.

- Preparation of quotes, sales forecast, negotiations

- Increased print position for ASJ resistors

- Develop AVL opportunities leading to the generation of sales in Asia

Primary contact for all USA companies

- Served as Liaison for ASJ to resolve customer issues/problems

- Point of contact for all quality issues

- Develop and maintain favorable relationship with key personnel

Manage office profitability through sales, monitoring of stock levels and account receivables



ASJ

Founded on January 14, 1980 and based in Singapore, ASJ Holding Group is a manufacturer and distributors of resistors, providing essential support to a wide range of local and international customers from various market segments. In addition to the manufacturing of resistors, the Group also distributes electronic and non-electronic components in ASEAN region, China, India, and Korea. Our extensive network covers Europe and USA as well.

SMD RESISTORS

- SMD Thick Film
- SMD Thin Film
- SMD Current Sensing
- SMD Power Chip
- SMD High Ohmic
- SMD Array & Networks
- SMD Specialty
- SMD Packaging & Taping
- Specifications

LEADED RESISTORS

- LR Metal Film
- LR Carbon Film
- LR Metal Oxide
- LR Metal Glaze
- LR Wirewound
- LR Cement
- LR Jumper
- LR Specialty
- LR Packaging & Taping
- Specifications

ZHUHAI RICH SUN ENTERPRISE CO., LTD

Zhuhai Richsun Enterprise Co. specializes in plastic injection mold design and production through their advanced machining facility, latest CAD/CAM/CAE designing and processing for communication products, IT products, household appliances, cosmetics, furniture, hardware, sanitary hardware, etc.

- Plastic Injection
- Precision Molding

RELATIONSHIPS

OEM

- WESTERN DIGITAL
- SEAGATE
- HP
- SMART MODULAR
- CISCO
- KINGSTON
- MICRON
- SMART MODULAR
- ECHOSTAR
- CHAMBERLAIN

EMS

- FLEXTRONICS
- SSCI
- JABIL
- FOXCONN
- PLEXUS



DISTRIBUTORS

- CHRIS ELECTRONICS
- DEE ELECTRONICS
- FIRST PHASE COMPONENTS
- DEPENDABLE COMPONENTS
- MASTER DISTRIBUTORS



CONTACT INFORMATION

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LOCATION

